

NEFTEGAS-2018: VSP at the exhibition in Kazan.

11.09.2018

A possible participation in the oil&gas exhibition in Kazan, Tatarstan in September, was foreseen by the VSP plan of works for 2018 which was formed at the end of the last year. Republic of Tatarstan is one of the major industrial regions in Russia showing a big potential for further development and growth of production capacities. There are long-term VSP customers in Tatarstan, at which enterprises MTL IS solutions find wide application — Tatneft, Nijnekamskneftekhim, Kazanorgsynthet, TAIF-NK and some other end-users; as well as engineering companies with which our company has been cooperating not for one year — GKS, Incomsystem, Volga-Avtomatika, Honeywell, Emerson, Siemens, Yokogawa, ...

The task of our team is to present to VSP customers in Tatarstan advanced MTL solutions for intrinsic safety.



Both traditional, well recognised solutions for intrinsic safety, MTL4500 and MTL5500 isolators, MTL7700 barriers; Fieldbus barriers and other components for fieldbus; and new MTL solutions — signal conditioners MTL1000 for safe area applications, an innovative solution for process visualization in hazardous area Gecma Work Station, based on a modular principle were presented at the stand. Besides, VSP specialists made an announcement on the latest partner-manufacturer's development — a new series of temperature multiplexers MTL830C, which is planned to be launched into production in 2018.

Roman Kanshin, Manager of Intrinsically safe Solutions and Systems business line, and Anna Agafonova, Marketing Specialist, as well as Roman Terekhin, Projects Director represented a VSP team during the work of the exhibition. Our colleague from Eaton Electric (former MTL Instruments) Vladimir A.Frolov took part in the work at the exhibition as well.

We would like to say thank you first of all to customers for a possibility to tell about new MTL developments in the area of intrinsic safety at industrial plants, and to Eaton Electric, VSP partner-manufacturer for support and participation at the stand. The company has generated further plans for business development in Tatarstan, covering special marketing events for 2019, and would expect fruitful relationships with engineering companies and end-users in the region.

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