

# «MTL Intrinsically safe interfaces and systems»: VSP specialised seminar for industry specialists in Minsk.

On November 3, a VSP seminar «MTL Intrinsically safe interfaces and systems» for partner-companies' engineers and integrators took place in Minsk, Republic of Belarus. The initial idea to run a specialised seminar for industry specialists in Belorussia was included in the company marketing plan at the end of 2016. As early as November 2016 at the meeting with representatives of NAFTAN in Novopolotsk we told the customer about our plans of activities in the Republic, and invited engineers of the oil refinery as one of the key customers for VSP to participate in the seminar.

During the year the team was paying special attention to the work with end-users and engineering companies in Belorussia and covered the following activities:

- (1) Early in the year VSP took part in the exhibition «Automation. Electronics-2017» in Minsk;  
<http://vsp-co.org/02-2017-03.html>
- (2) At the end of March VSP employees carried out a presentation on the latest MTL developments for specialists of Grodno AZOT;
- (3) In October a Regional representative of VSP, Sergey Kosik, carried out meetings with specialists of MogilevKhimVolokno and Gomel Chemical Plant;
- (4) At the EnergyExpo Forum in Minsk Sergey Kosik held some meetings with customers and partners of the company.



Some long-term VSP partners and customers - Belorgsynthez, BIL SZMA, Runtime, Simatek - took part in the work of the seminar «MTL Intrinsically safe interfaces and systems».

The main part of the seminar included discussion on the MTL solutions for intrinsic safety as follows:

- New solutions by MTL: new modules MTL4500 and MTL5500 series;
- New series of signal conditioners MTL1000;
- New solution for process visualization Gecma Work Station.

We would like to say thank you to all the participants for a possibility to discuss timely industry requirements and challenges, and hope that new information on the latest solutions by a leading company in the area of intrinsic safety and process automation - Eaton Electric (earlier MTL Instruments) will be in demand in process control applications.

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